

Loggers Just Want to Have Fun! \$18,343 Raised for Log-A-Load!



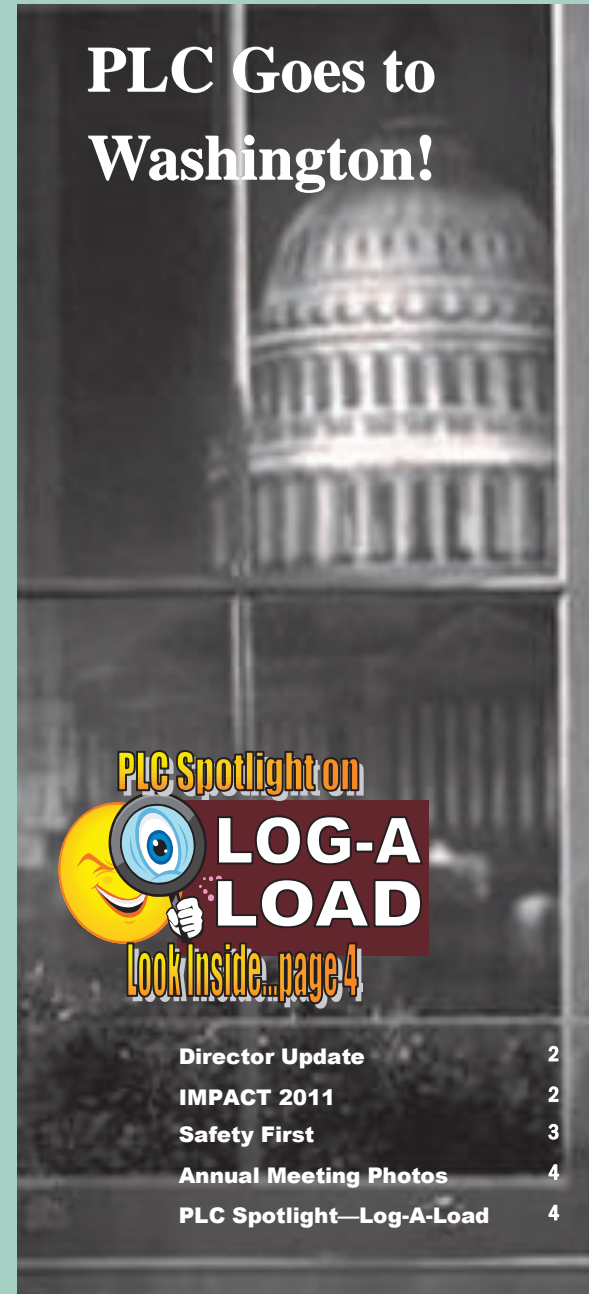
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LOGGER'S VOICE QUARTERLY

STANDING STRONG FOR LOGGERS

PLC Goes to Washington!



PLC attended the DC fly-in and spring Board of Directors meeting of The American Loggers Council (ALC). Loggers and state association executives from across the country came out to our nation's capital to meet with legislators and strategize with other industry associations.

Mike explained, "These informative sessions along with my hill visits, made my first visit representing you in DC alongside ALC, a real winner! It is PLC's ongoing challenge to continue to highlight the value of our industry, our members, and supporting members in DC and in Maine."

Mike met with the entire Maine Congressional Delegation's staff and stated, "I was fortunate enough to be able to see Congresswoman Pingree & Senator Collins personally to discuss issues of importance to loggers in Maine." One of the highlights of Mike's congressional visits was talking with Senator Collins about efforts to increase truck weights in Maine and to talk with Congresswoman Pingree about working on an exemption, similar to what family farmers have, to allow family loggers to train their minor children on mechanized equipment.

John Deere hosted a meeting where Congressman Reed Ribble (R-WI) spoke about national forest issues, the out of control federal budget, and the EPA's overreaching regulations on American business. Attendees expressed concerns about the federal timber program, the development of biomass related jobs, transportation issues and the EPA's ability to regulate almost anyone out of business. Attendees explained that loggers are not looking for a handout, just the opportunity to run a business profitably.

Mike learned that great uncertainty for all industry exists because the EPA's regulatory power does not require approval from Congress. Bill Kovacs, Vice President of Environmental and Regulatory Affairs with the US Chamber of Commerce presented statistics on the number of business and energy projects being litigated by environmental organizations and the impact is having on the economy. Mr. Kovacs discussed how these environmental groups and their attorneys are recovering litigation costs win or lose at taxpayer expense. These groups have an unlimited budget from the federal government and allows them to make millions by just filing a lawsuit.

"It was a successful venture in DC and we are grateful for our continued relationship with ALC as we join voices with loggers from around the nation to ensure long-term success for us all."

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LOG-A-LOAD
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Greetings from PLC's Home Office!

This has been an eventful spring – in April we held the first PLC Annual Meeting in recent memory. Our day sessions included a Board of Directors Meeting, where two new Executive Board Members were elected.

Congratulations to new Executive Board Members First Vice-President, Bob Linkletter, of Linkletter & Sons in Athens, and Second Vice-President, Brian Souers, of Treeline, Inc. in Lincoln. Thanks for agreeing to serve and we look forward to working with you. Also, thank you to President, Tom Cushman, of Maine Custom Woodlands in Durham, Treasurer Andy Irish, of Irish Logging in Peru, and Rodney Wales, formerly of RH Wales & Son in Fryeburg, for your continued service on the Executive Board. Thanks to our on-going Executive Board Members Steve Hanington, of Hanington Bros. in Macwahoc Plantation, and Jim Nicols, of Nicols Bros. in Mexico, for their service on the Exec Board and their continued service on PLC's Full Board of Directors. I am also happy to announce the election of Scott Madden, of Madden Timberlands to PLC's Full Board. As PLC is Maine's only organization run by loggers for

loggers, I encourage you to consider serving on one of our committees this year, have you considered serving on PLC's board in the years to come? We also had two great workshops during our meeting. We have enclosed the hand-outs from Succession Planning & Wealth Strategies, presented by Bar Harbor Bank & Trust, what great advice!

In the evening session, we had teams competing to win Dancing with the Loggers contest, with Tom Cushman and TCNF's Beth Postlewaite taking home the mirror ball. It was a great time and many thanks to the generosity of PLC Members, Supporting Members and friends and family you all raised **over \$18,000** for Log-A-Load and the CMN Hospitals! Great job everyone, will you win next year?

This spring's safety trainings around the state featuring hands on and interactive classes has gone very well. Our presenters have all done a great job with Life Flight (Joe Dragon), First Aid (Bruce Carter), Ergonomics (Doug Smith), Lock Out/Tag Out (Jack Frost), Track Adjustments (Joel Frigon), Hydraulics (Tom Seymour) and Fire Suppression (Don Curtis). Thanks to our sponsors, presenters and to the attendees who made this a huge success. Also, thanks to Mike St. Peter at CLP for offering outside education credits. We look forward to continuing these trainings as a Member Benefit and encourage you to let us know what types of trainings you'd like to see in the future by joining our Safety Committee.

I have met with many of you over the last year, but I will be in touch in the coming weeks to schedule a time to meet with you individually. PLC is gathering data to accurately measure where logging is from your perspective. I am certain that through these discussions and surveys, PLC can advocate at the local and national levels on your behalf better than ever.

It is my great pleasure to serve as your Executive Director,



IMPACT, PRO-ACTIVE or RE-ACTIVE it's Your Choice!

When it comes to legislative IMPACT for loggers, the Government is always busy being pro-active, writing new laws, regulations and the like. So it's time to build a team of PLC Members who are willing to be pro-active when it comes to public policy. PLC's Board of Directors has agreed that it is time to pick up the pace, making sure your representatives in Augusta and DC understand your concerns and what it takes to run your business for a profit!

This endeavor requires a costly commodity, your TIME. But we all know that when we are pro-active we save in the long run whether it be time, talent or treasure. PLC is forming a Public Policy Committee and we need

volunteers to serve. Over the coming weeks I will be scheduling times to meet members conducting a survey that aims to capture and measure where we are as logging professionals. As we gather this data, we will form a PLC Policy committee that is pro-active. Striving to advocate and build relationships with our representatives, we will meet with them to share your concerns from a logger's perspective.

Our committee will bring legislators into your realm, looking to educate them and build trust.

We will meet initially to put into motion a plan for the next legislative session and a

plan of action to build trust and understanding between PLC and our representatives. Whether we network with legislators over breakfast or invite them to our work sites to get them acclimated to your business goals and needs, we will work to shed light on logging and how "Logging is Good for Life" in Maine and beyond.

This pro-active approach will prove to be a win-win for your business, by building relationships and taking our advocacy for you to the next level.

Get involved today!



6 MONTH CHECK UP...

Regional Meeting attendees were given tips for gearing up your company's Safety Program. During the meetings we discussed the importance of updating Safety Plans, implementing Monthly Tailgate Safety Training and how management and employees must work together to make safety a priority.

Communication on workplace safety and health issues are essential. We know that the dollars you receive from our Safety Dividend Program are important to your bottom line.

To keep those dollars coming...are you ready for your 6 month safety check up?

Let's see what you have achieved.

HAVE YOU...

- Posted the company's written safety plan for all to see?
- Involved employees in policy-making on safety issues?
- Taken an active part in safety activities?
- Held monthly meetings that focus on employee safety?
- Abided by all safety rules?
- Shown your commitment by investing time, effort, and money in your safety program?
- Started An Employee Safety Incentive Program?

If you need help with getting your Safety Program on a "Safety Improvement Plan", we can help!

WHEN DISASTER STRIKES

What's that you say, earthquakes, not here, severe flooding not in your neck of the woods?

The American Management Association reported that only half of the corporations it surveyed had a disaster plan. What's more, many respondents felt that the time spent preparing one was too costly; others had just never thought about it.

The nightly news is full of reasons why now is the time to think about a disaster plan for your company. After all, a disaster management plan should be a top priority for any business.

The safety of your employees and the future of your business depend on your drafting a disaster management plan-now.

From the loss of key personnel to physical property damage (computers, paper files, machines, gps) everything can go wrong in a serious situation. Are you prepared?

Drafting a disaster management plan makes financial sense. It can be as easy as creating a plan to send computer files home with key personnel documenting steps to be taken in an emergency or loss of power at your business. Have you talked to your insurance agent about coverage and do you truly understand what is covered under your current policies? Planning is prudent!

SAFETY CHAMPIONS!

Does your company have a Safety Champion? Let us know the who, what, where and why. We would love to include how they impact your business and a photo

in our newsletter. At the end of the quarter we will select one person to be the PLC Safety Champion. They will receive a certificate and a \$25 dollar gift card. At the 2012 Annual Meeting we will select a company to honor as our Safety Champions for 2012.



CAT WEBINARS

CAT Safety Services put on a great WEBINAR in April, Beyond Glasses and Gloves – It was informative and beneficial, it dealt with building competence and the day to day culture of your company.

Sign up to join upcoming webinars <https://cat.webex.com/mw03061b/mywebex/default.do?siteurl=cat&service=6>. Or check out the previous webinars, the March webinar was focused on leadership's role in safety, how to visibly participate in safety and how to sustain this mission critical initiative.

Great Tools for your Executive and Management Team!

Keep Up Your Great Efforts for Safety proficiency!

